



Citizenship By Investment Programme

REAL ESTATE PROJECT
PROPOSAL CHECKLIST

Please note that all information must be included in the submission.

1. Company Profile

- | | |
|--|--|
| <input type="checkbox"/> 1.1 History | <input type="checkbox"/> 1.4 Date of Incorporation/Registration
- Head office and local incorporation in Saint Lucia (and foreign if any)
- Provide supporting documents |
| <input type="checkbox"/> 1.2 Company Investors (majority & minority) | |
| <input type="checkbox"/> 1.3 Management Team (domestic & foreign) | |

2. Description of Business

3. Sales and Marketing

- 3.1 Customers
- 3.2 Distribution Channels
- 3.3 Competitors
- 3.4 Sales/marketing initiatives

4. Operational Plan

- 4.1 Proposed Start Date
- 4.2 Locations
- 4.3 Employment to be Generated
- 4.4 Critical Success Factors (Market Share, Profitability)
- 4.5 Approvals acquired or to be acquired (e.g. planning permissions, etc)
- 4.6 Strategic Plans

5. Financials

- | | |
|---|---|
| <input type="checkbox"/> 5.1 Sources of Capital | <input type="checkbox"/> 5.5 Financial projections estimated for 5 years including:
- Net Income
- Cash Flow
- Balance Sheet
- Return on Investment |
| <input type="checkbox"/> 5.2 Start-Up Expenses | |
| <input type="checkbox"/> 5.3 Total Investment
- Construction Costs
- Marketing Costs
- Design Fees | <input type="checkbox"/> 6.6 Desired Government incentives |
| <input type="checkbox"/> 6.4 Recent Audited Financial Statements from Parent Company | |